

迎向 2020 數位製造新時代，思科數位化轉型架框下的創新

數位化製造與工業 4.0, 思科數位化轉型架框與創新, 結論與案例

錢小山

首席技術顧問

思科大中華區解決方案架構事業部

二〇一九年十二月

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數位化製造與工業 4.0, 思科數位化轉型架框與創新, 結論與案例



"No country is ever successful in the long term... without a really strong and vibrant manufacturing base"

“沒有一個真正強大和充滿活力的製造基地，從長遠來看，沒有哪個國家能成功！”

Allan Mulally

(Former Ford CEO)

數位化製造與工業 4.0 ?



提高機器利用率
更快地推出新產品
降低返工率



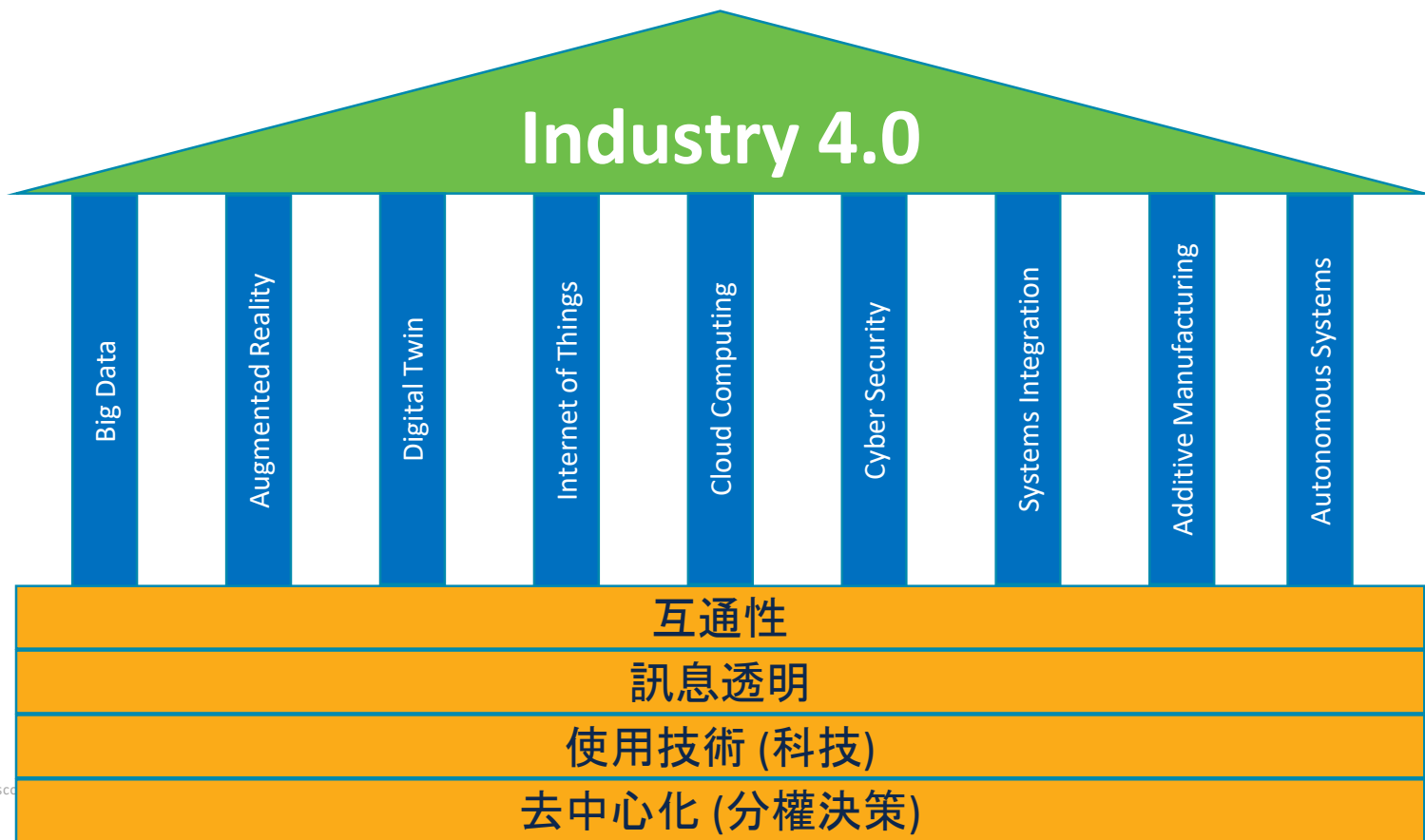
減少機器停機時間
更快地從故障中恢復
減少庫存



實體與數位安全
預測性維護
供應鏈可視性

- 可視性 → 洞察 → 行動 (流程)
- 連接設備以收集數據
- 使用收集的數據來挖掘原本未知的訊息以獲取新知
- 使用新的知識來：
 - 改善產品質量
 - 有彈性的按需生產產品
 - 批量生產環境下達成客製化生產
 - 通過預測維護來執行生產計劃。
- 通過提高銷售利潤來衡量成功

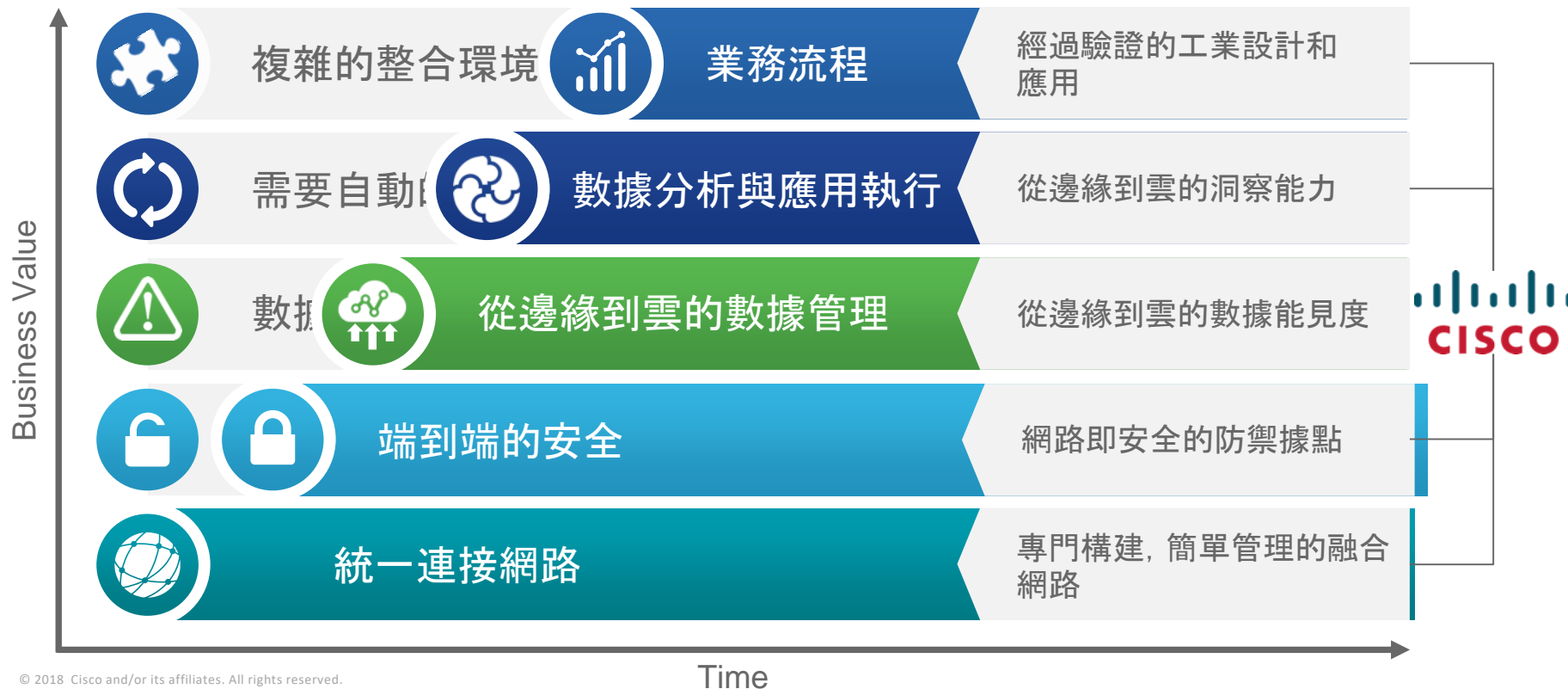
工業 4.0 的組成區塊



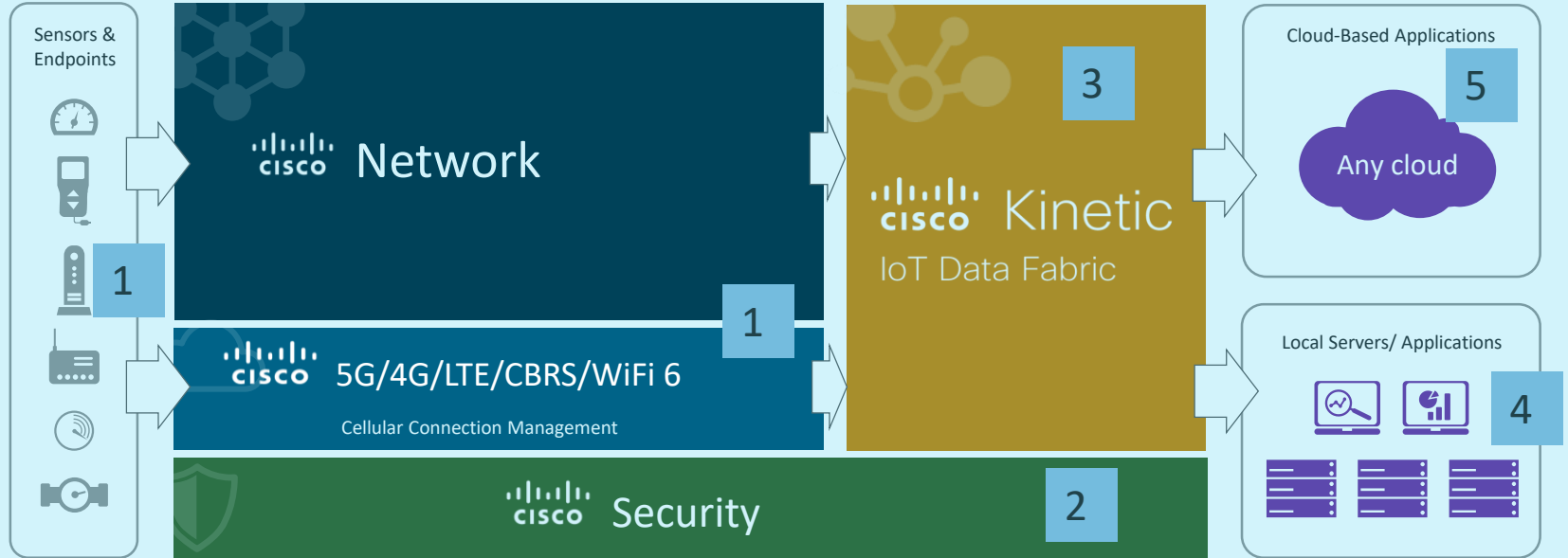
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數位化的挑戰與思科的解決方案

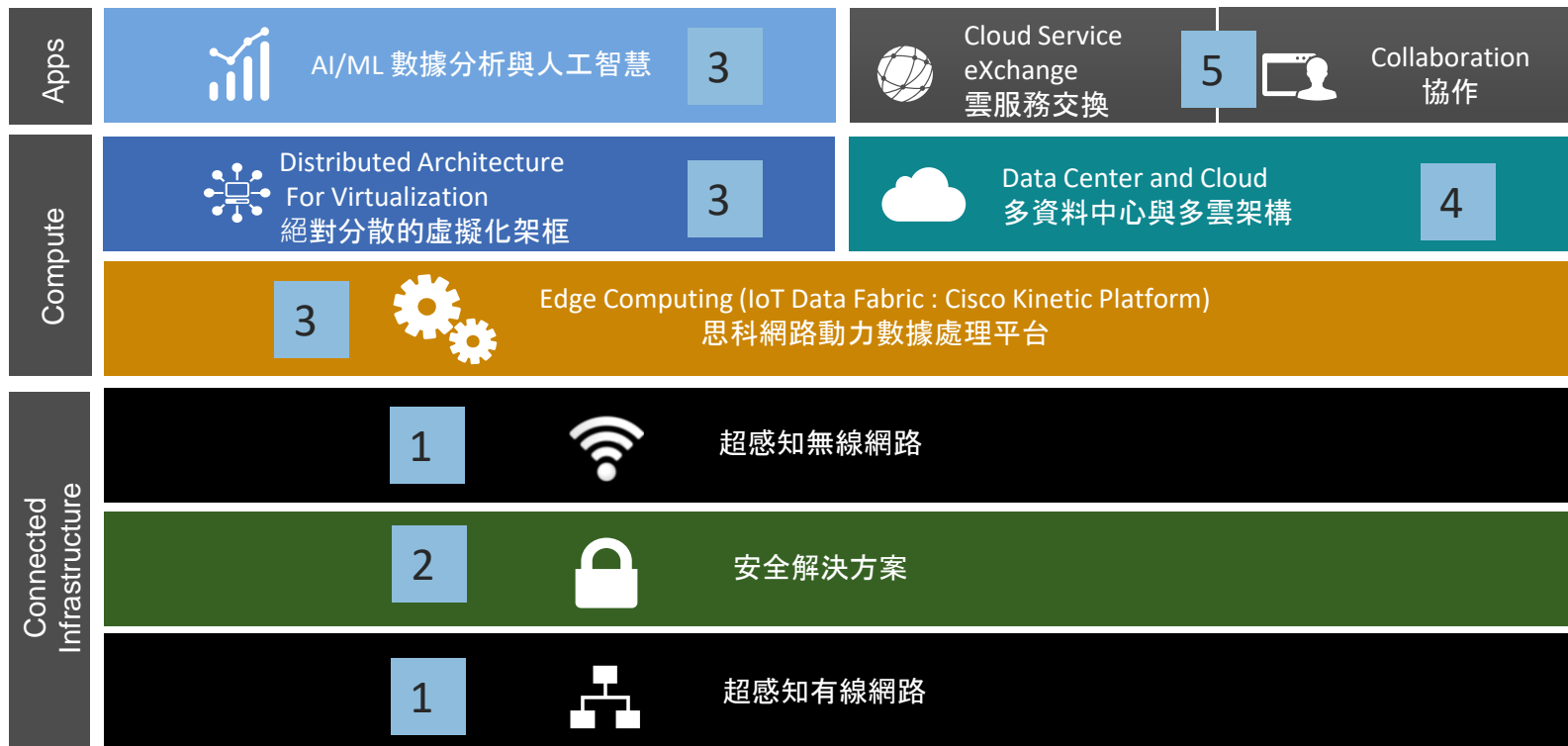


數位化的旅程與思科的定位



6. Eco-System (SolutionPlus) Partner & SI

思科的數位化架框



超感知有線網路



WHAT IS IT

Unified Converged Network

CHALLENGE

Complex network silos creating downtime, data isolation and vulnerabilities. Inflexible and high TCO.

“Network issues took us hours and sometimes days to troubleshoot. The downtime associated with these issues was extremely costly.” - Dave Gutshall – Harley Davidson

CRITICAL NEEDS

- Converged Network for Flexible Connection
- Rapid Fault Isolation
- **Resiliency**
- **Ease of use**
- **TSN**
- **網路切割**

CISCO PORTFOLIO



IE 2000, 3000
CGS2000



IP67



IE 4000



IE 5000



Cisco Prime

Industrial Switching



CGR 2000



ASR 903



ASR 902

Industrial Routing

BUSINESS OUTCOMES



Operation
Improvement



Reduced
Downtime

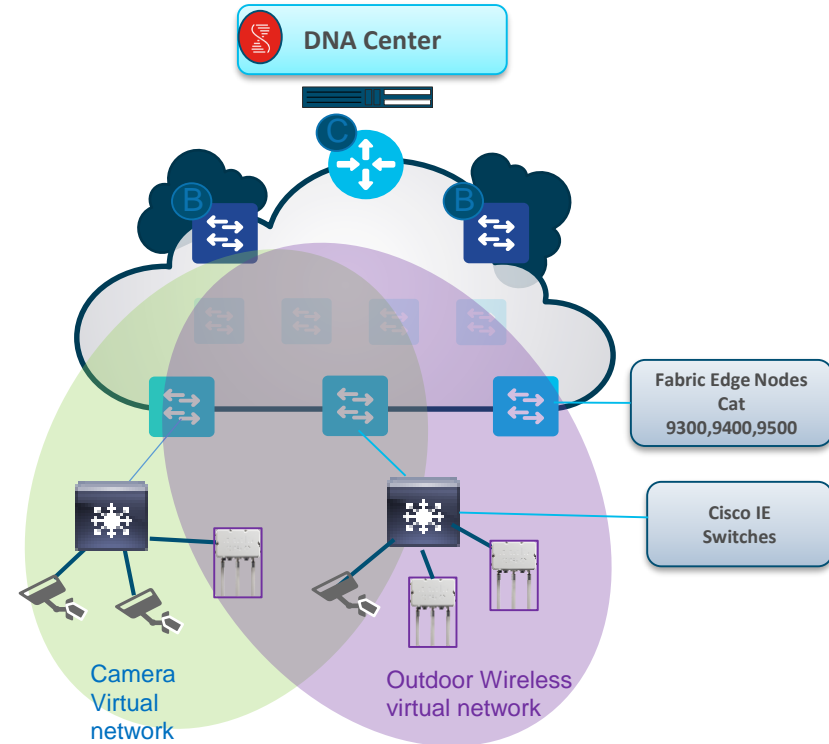
IT/OT 端到端的網路切割

SDA Enterprise customer needs for IE

- Fanless
- No air conditioning
- Gigabit
- POE
- Support for Cisco Enterprise management tools and processes

Use cases for Enterprise with IE

- Outdoor / parking lots
- Warehouse/distribution
- Roadway – state or county
- Public Safety / first responders
- Ports / airports



IE Switches extend the SDA beyond Fabric Edge

數位化的安全解決方案



WHAT IS IT

Pervasive Physical and Cyber Security for the OT

CHALLENGE

Ranks annually among top three targeted industries for cyber attacks

“...a number of cyber espionage campaigns discovered in 2014 targeted key sectors—such as manufacturing—that use industrial control system (ICS) technologies to automate physical processes.” - *Symantec Internet security Threat Report 2015*

CRITICAL NEEDS

- **Identity Services**
- Physical Security
- **Machine / controls security**
- **Secure Remote Access**
- **ISA-99**
- **MUD**

CISCO PORTFOLIO



Cyber Security

Physical Security

BUSINESS OUTCOMES



Reduced Risk



Reduced Downtime

IEC-62443/ISA-99 工業安全架框

Onion Layers

Secure Zones

Cells → Zones → Plants

Segmented Access (Role-Based)

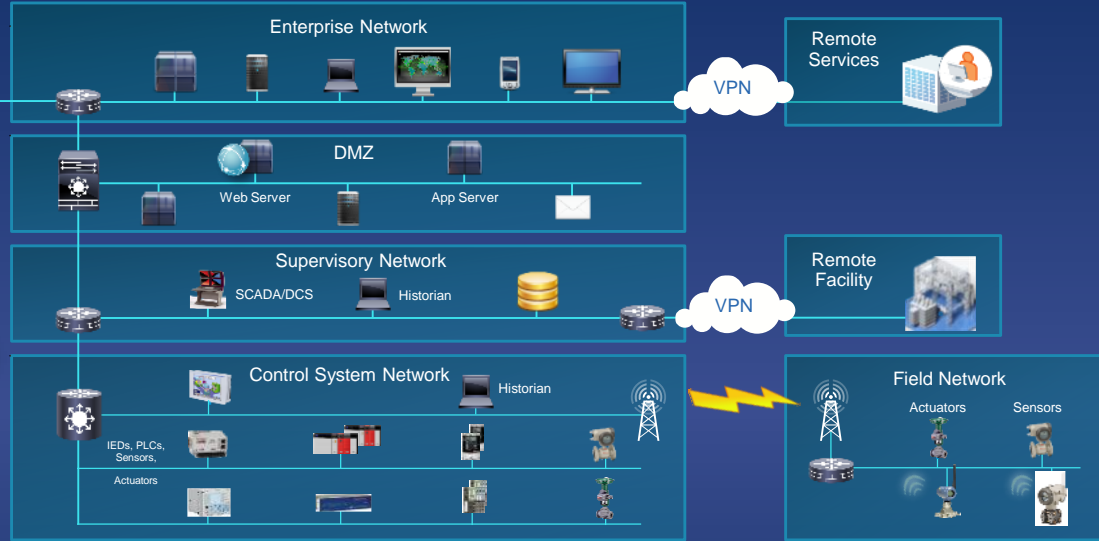
Security Policy, AAA and Identity Services

Physical Security

Smart, Programmable Cameras

Industrial Cyber Security

Security Monitoring, Threat Detection, Incident and Event Monitoring



Application
Visibility, IPS/IDS



Switching



Routers



Network and
Security Mgmt.



Identity
Services Engine



Video Surveillance
Manager



Firewalls



Access Points

新的物聯網安全標準 – MUD (Manufacturer Usage Descriptions)

Addresses visibility and segmentation challenges for IoT devices

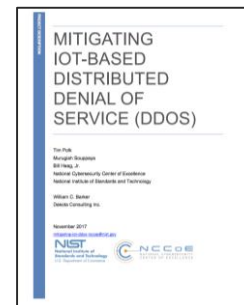


RFC 8520

March 19, 2019

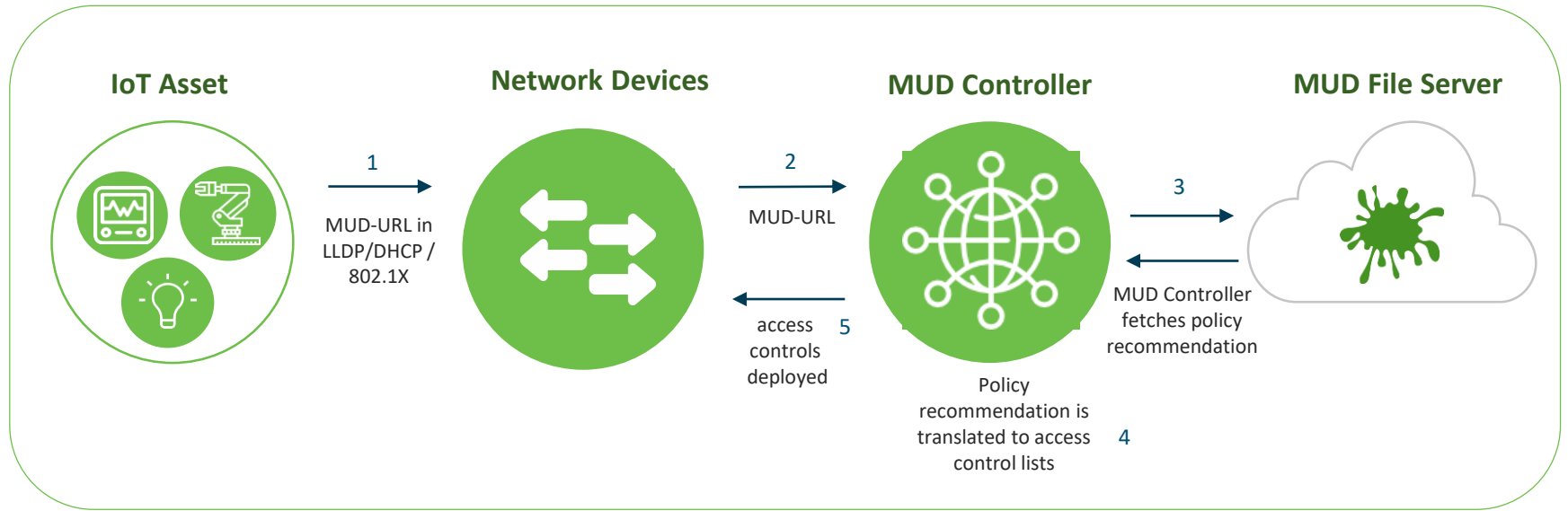
<https://datatracker.ietf.org/doc/rfc8520/>

NIST



<https://www.nccoe.nist.gov/projects/building-blocks/mitigating-iot-based-ddos>

MUD 架構



超感知無線網路



WHAT IS IT

Unified Wireless for Mobile Visibility and Productivity

CHALLENGE

Lack of mobile visibility and access to machines and tools. Disparity between wired and wireless networks.

“In the factory, the ability to locate major parts and tooling on a timely basis is critical... WiFi LBS will streamline our production environment, by not having to replicate tooling and pieces of gear..” - *Jim Farrecker - Boeing*

CRITICAL NEEDS

- **Centralized Management**
- Reliability
- Simple Deployment
- **Integrated Security**
- Lower Total Cost vs. Ad Hoc Deployments
- **Location-Based Services**
- **5G Integration**

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Field AP 1552



Manufacturing WGB/AP (Rockwell)



Industrial AP IW 3700/6300 802.11ac/ax



Mobile IP Gateway



RFID and BlueTooth for Location-Based Services

BUSINESS OUTCOMES

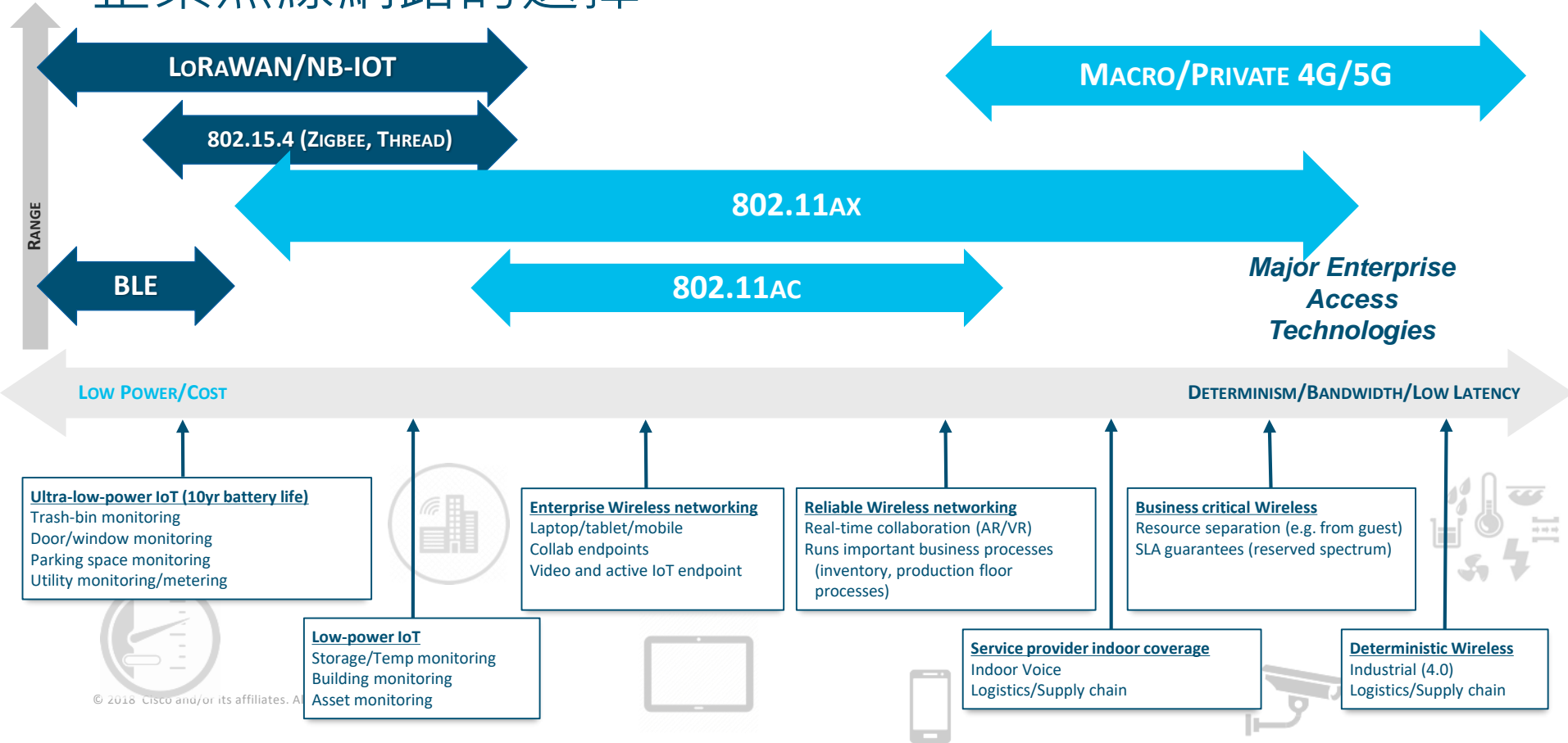


Reduced Downtime

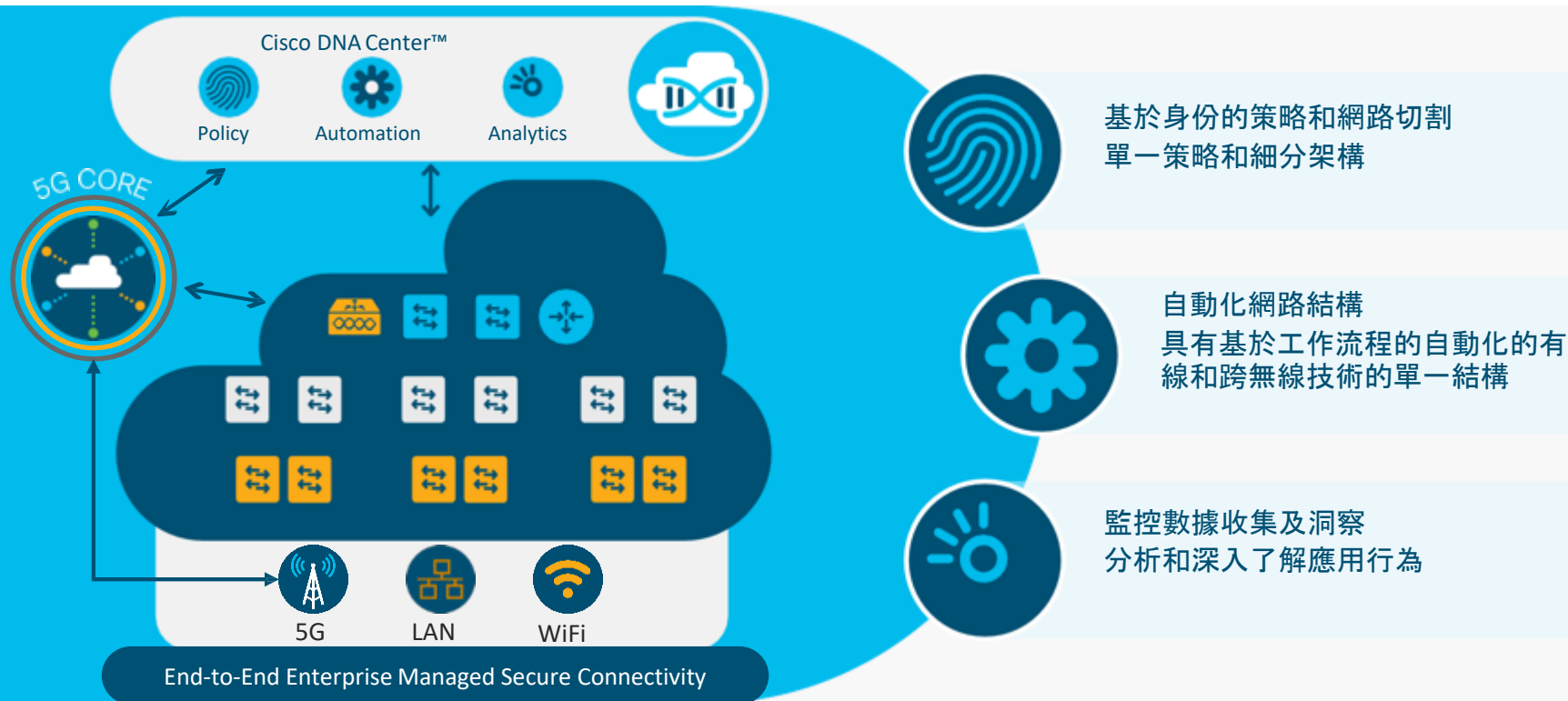


OEE Improvement

企業無線網路的選擇

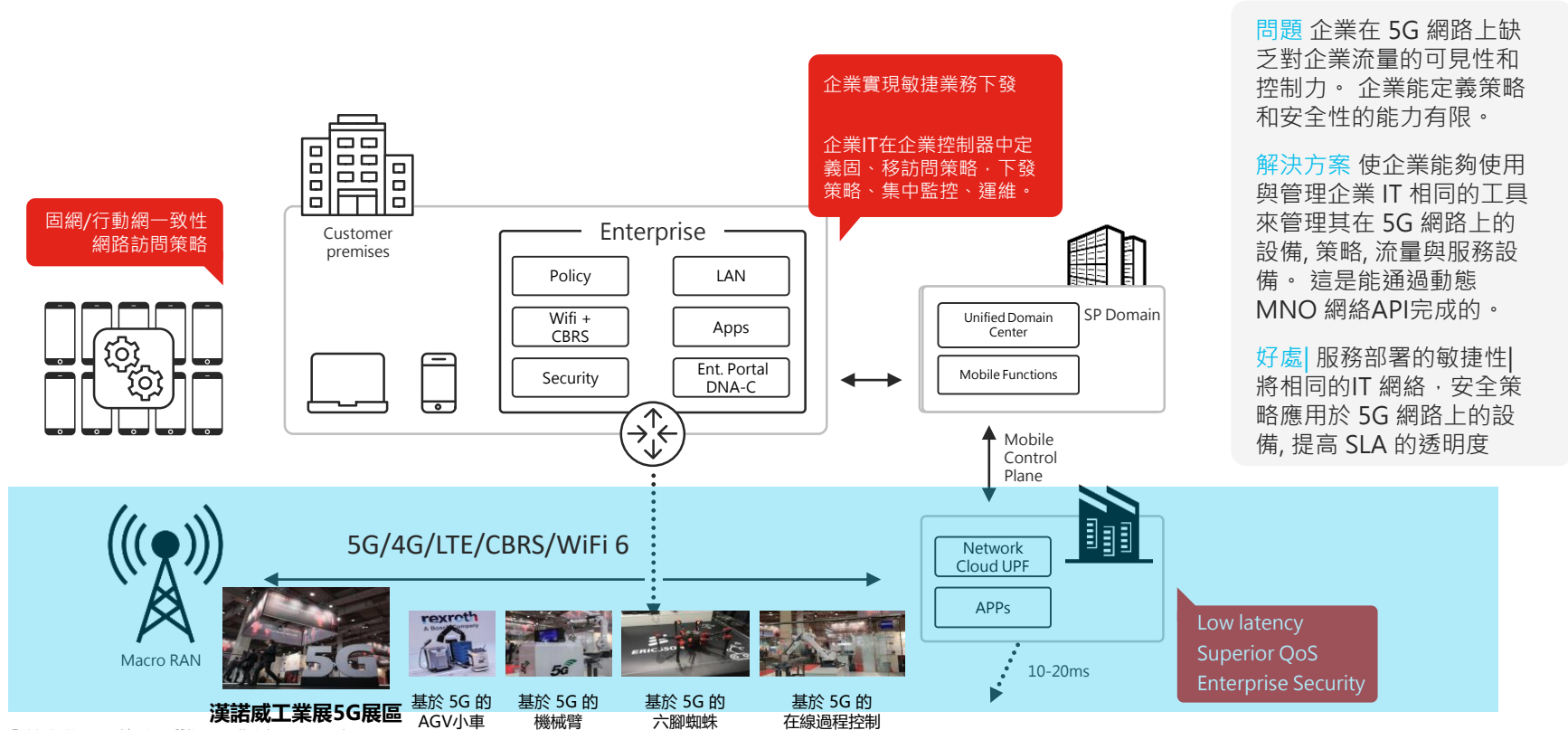


5G 與企業網路 (WiFi 6) 的融合

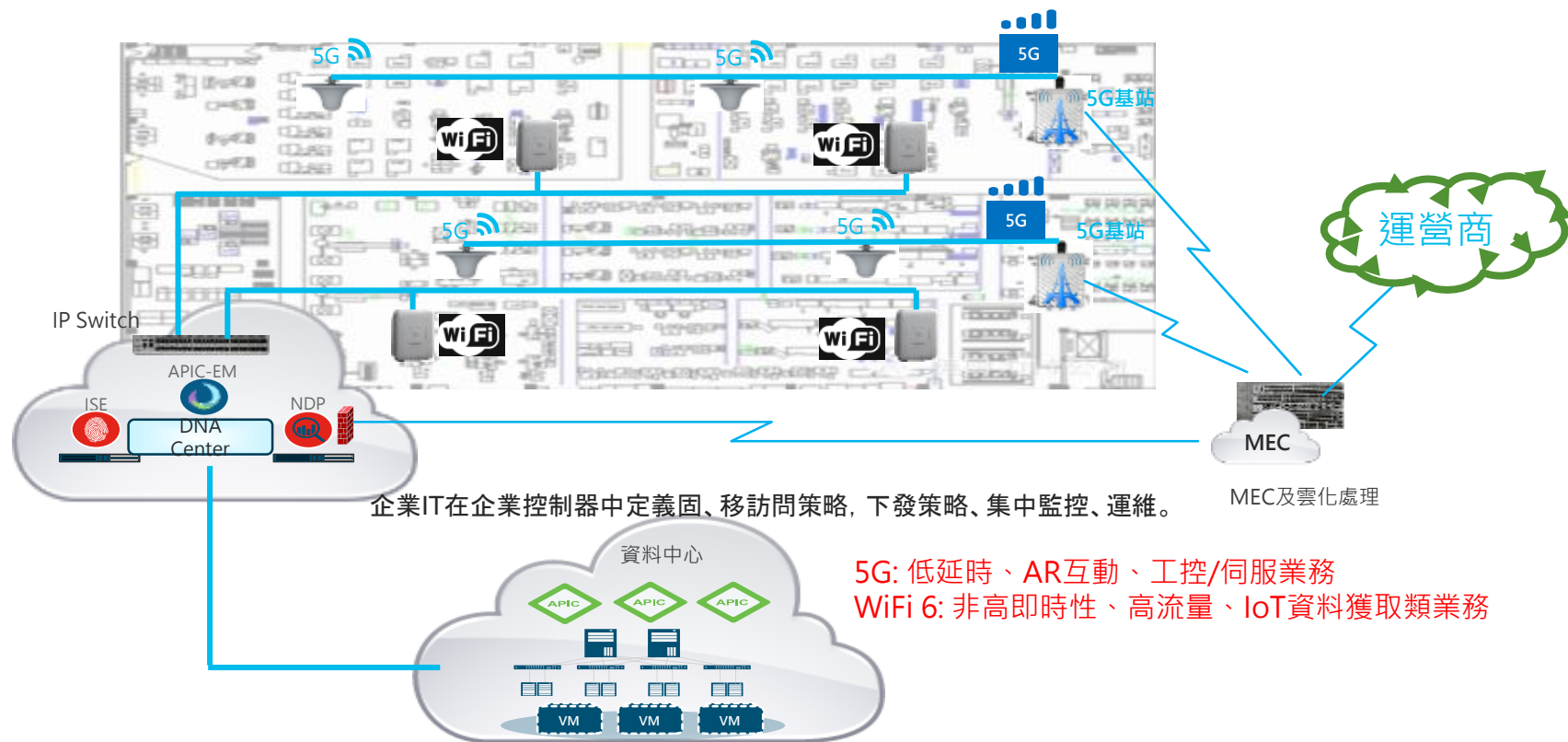


製造行業的 5G

將企業網路訪問策略拓展到 5G 行動網路中



基於 5G 的智慧工廠



Edge Computing (IoT Data Fabric : Cisco Kinetic)

思科網路動力數據處理平台



WHAT IS IT

Embedded Switching, Security & Compute to Enable Connectivity and Edge Data Capture and Analytics

CHALLENGE

Lack of visibility to OT data (temp, torque, hours, etc) to monitor and predict Operation downtime.

“We have cases where downtime is costing over \$20,000 per minute. The ability to predict service requirements will have a tremendous impact.” - Rick Schneider – NA CEO FANUC Robotics

CRITICAL NEEDS

- Smart Device Monitoring,
- **Data-in-Motion Visibility**
- **Scalable data acquisition**
- Enterprise security compliance and policy
- Open Machine Architecture
- **Time-sensitive deterministic communications**

CISCO PORTFOLIO

- GMM
- DCM
- EFM
- IND
- Cloud Based
- IOx
- HyperFlex Edge/UCS Server
- IR809/829/1101
- IE4000
- CGR1000

BUSINESS OUTCOMES



Operation Improvement



Reduced Downtime



The Future Of Computing Is At The Edge

“企業生成的數據中約有 10% 是在傳統的集中式數據中心或雲的 <外部> 創建和處理的。Gartner 預測，到 2025 年，這一數字將達到 75%”

<https://www.gartner.com/smarterwithgartner/what-edge-computing-means-for-infrastructure-and-operations-leaders/>

在工業物聯網中
邊緣計算是第一要務

30%

的工作負載部署具有延遲和頻寬需求

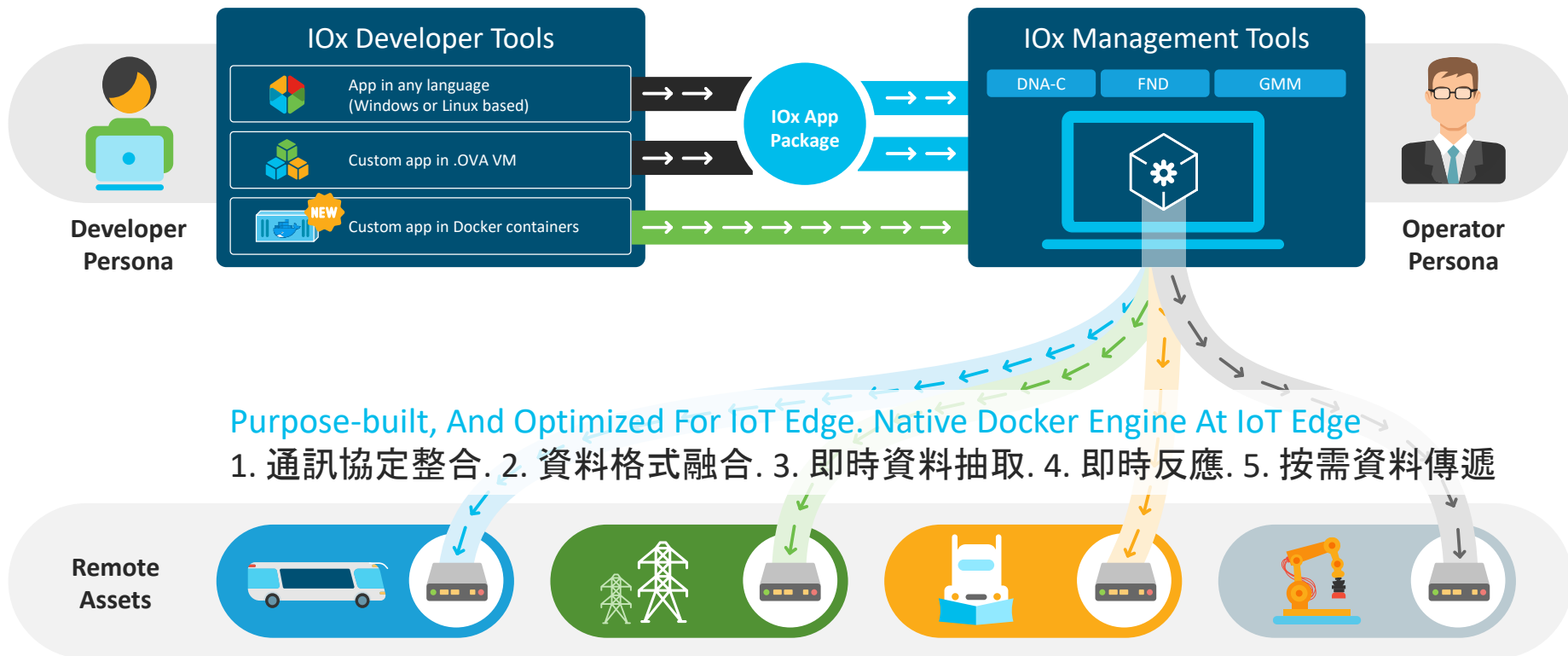
40%

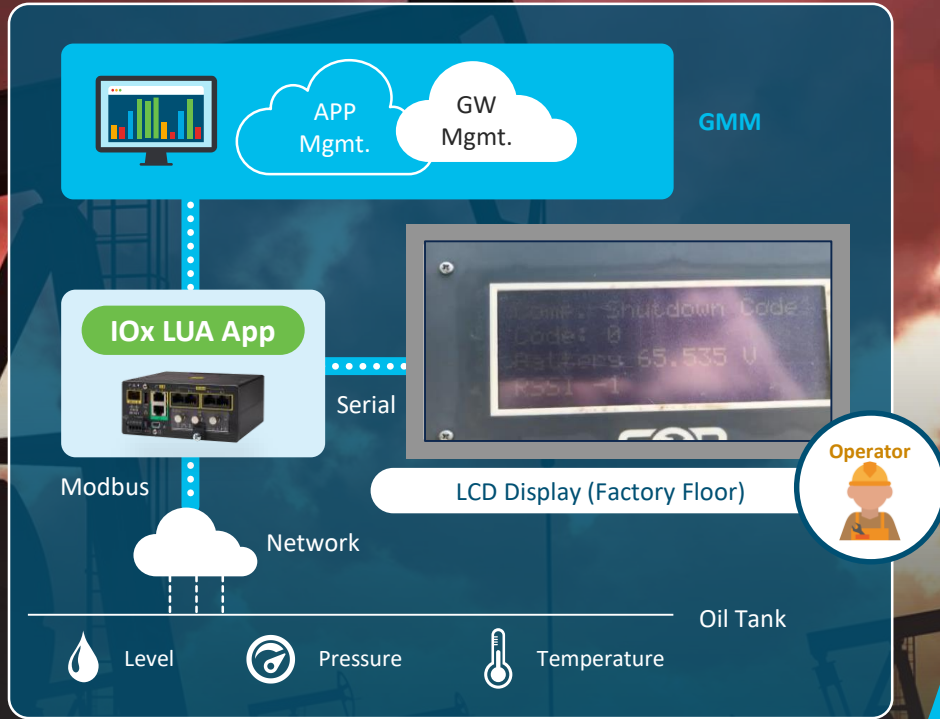
的大型企業將邊緣計算整合到其 2021 年項目中

45%

的物聯網設備數據的存儲，處理，分析和移動到 2020 年，將接近網路的邊緣或就在邊緣

邊緣計算的目的：在最近的地方做最適當的反應





- ✓ Central Cloud Based Gateway & Application Management
- ✓ IOx LUA App
- ✓ Displaced Sierra Wireless (Competitor)
- ✓ Docker Workflow – Reduced App Porting Time
- ✓ Saves OPEX As Centralized App-life Cycle Management / Upgrades Eliminates For Sending The Technician Onsite

Data Center and Cloud

多資料中心與多雲架構



WHAT IS IT

Data center and secure cloud platform for virtual management of test, quality and traceability data worldwide

CHALLENGE

Unified, scalable compute at the data center and secure cloud access for offsite data and analytics

CRITICAL NEEDS

- Real-time visibility
- Higher security
- Improved integrations
- **Faster ramp up of new Workload – 80 % less time**

CISCO PORTFOLIO

- Data Center Compute
- Data Center Security
- Data Center Switching
- Cisco CloudCenter



BUSINESS OUTCOMES

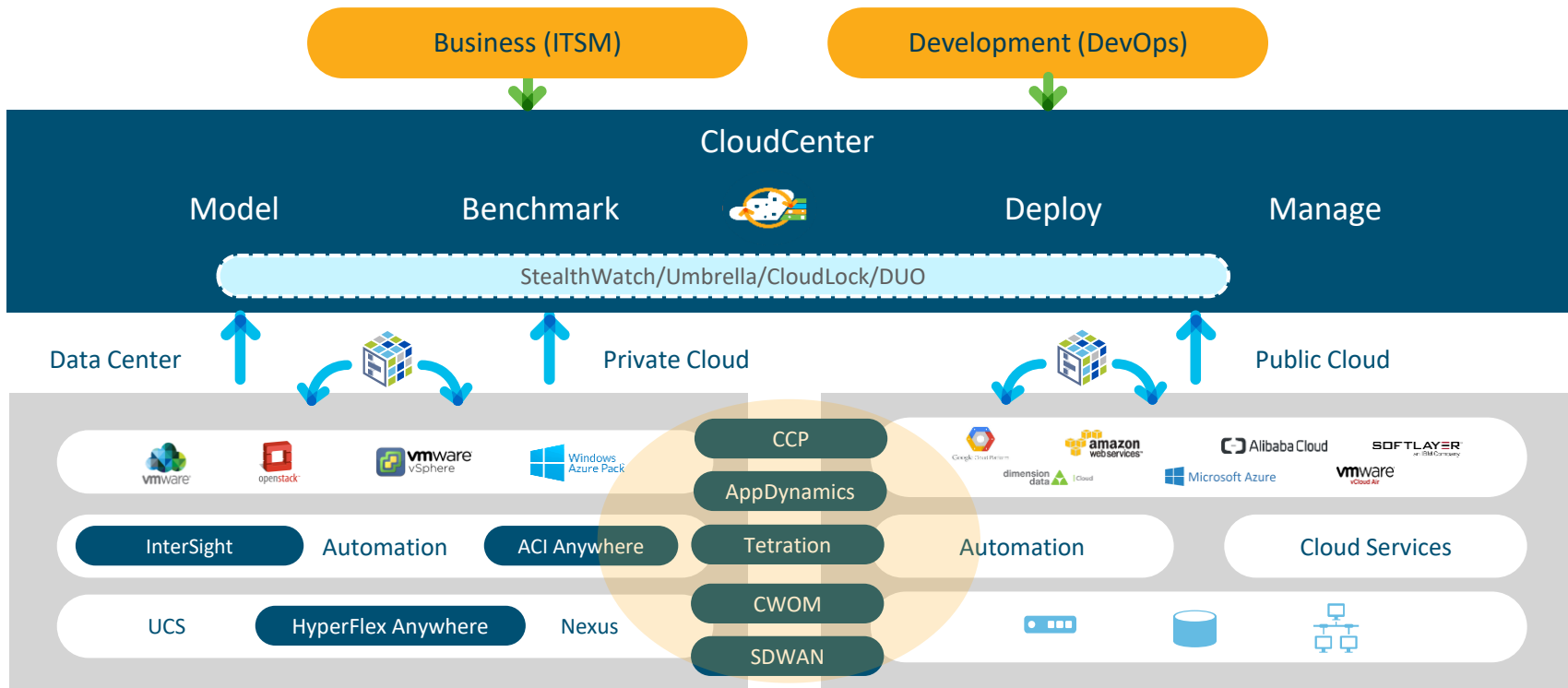


Operation Improvement



Reduced Downtime

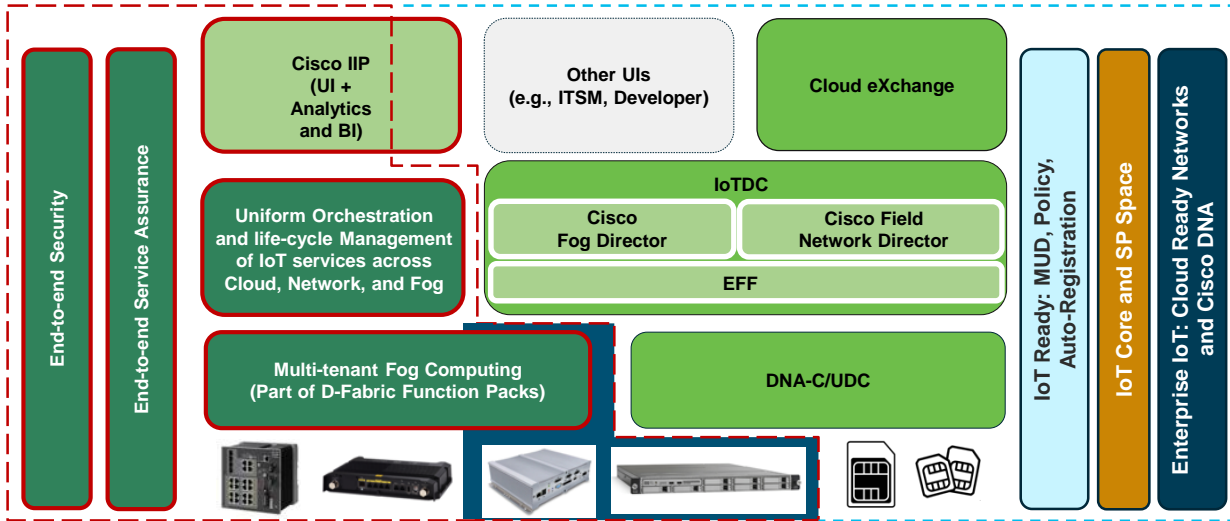
多資料中心與多雲的 IT/OTaaS 自動化架構



IT/OTaaS 架構

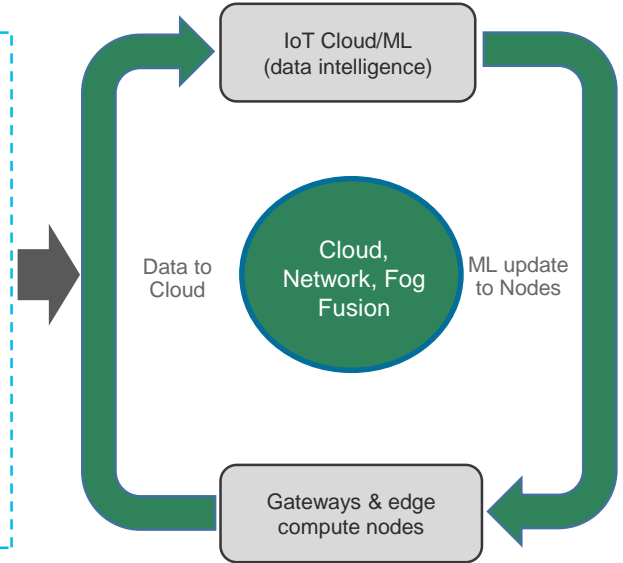
D-Fabric Core

D-Fabric Extended Integration and Automation



Fog Nodes (both Cisco and non-Cisco)

Applications (both Cisco and non-Cisco)

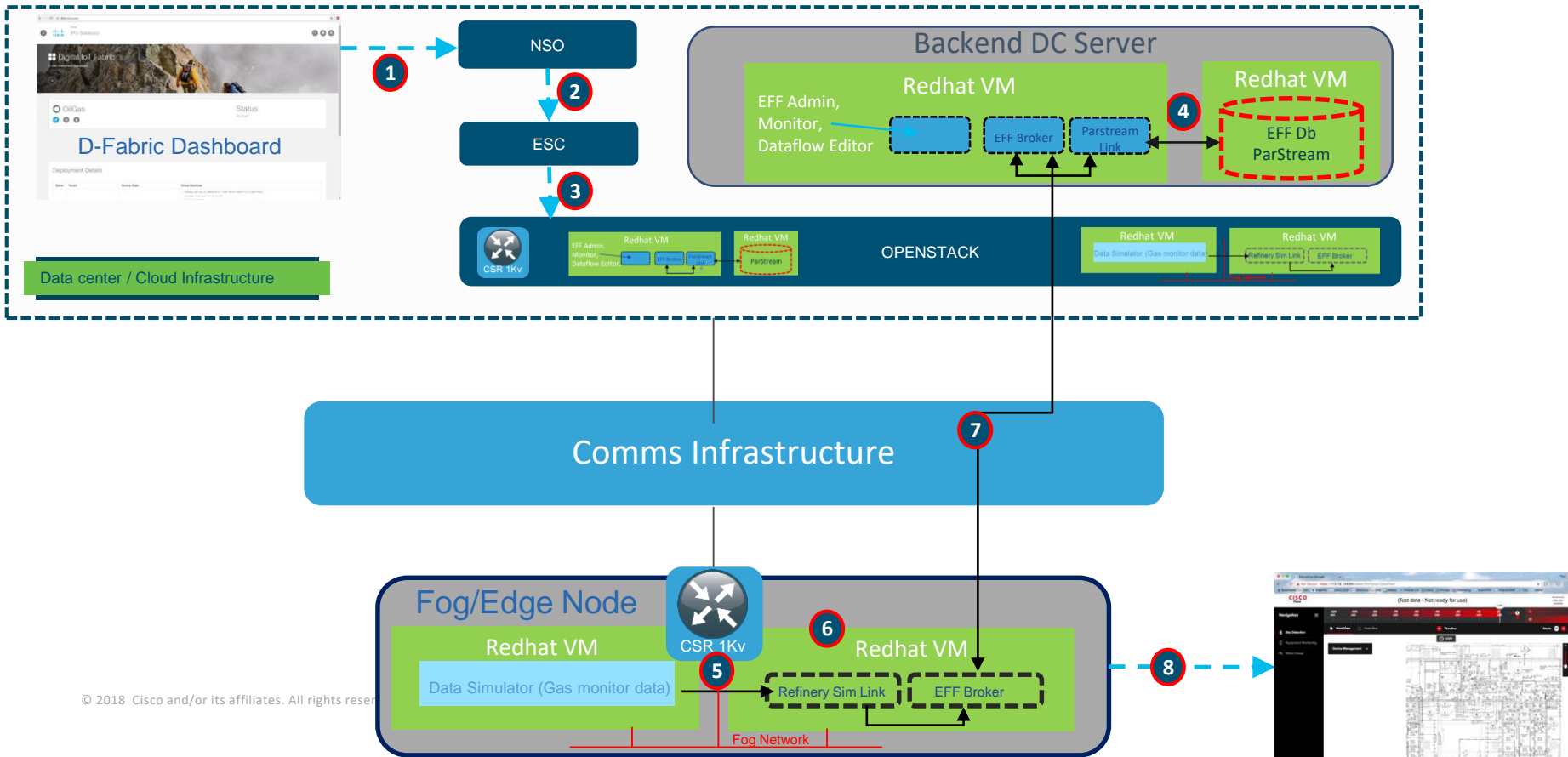


D-Fabric:
 Depends neither on Cisco HW nor SW or 3rd parties (open and flexible)

YANG:

- Services
- Devices
- Things (MUD)

IT/OTaaS 流程



Distributed Architecture For Virtualization

絕對分散的虛擬化架框



WHAT IS IT

Massively reduce the number of plant floor PCs to improve efficiency and reduce risk.

CHALLENGE

Hundreds of PCs for data collection, interfacing to machine Each one independently managed, patched, recovered, secured

“...each machine has its own flavor of laptop and software required for tooling changes or updates. Maintenance has to carry around a set of laptops, each with its own OS, software, and hardware that differs depending on their machine. Most laptops have outdated software, hardware, and have security vulnerabilities.” - Plant Engineer - Major Automotive Manufacturer

CRITICAL NEEDS

- Reduction in Operating Systems
- Reduce hardware footprint
- Reduced attack footprint
- Headless workstations
- Thin or Zero Clients
- **Flexible Edge Analytics**
- Scalable Compute

CISCO PORTFOLIO



IE 4000

Switching



UCS/HyperFlex

Compute

BUSINESS OUTCOMES

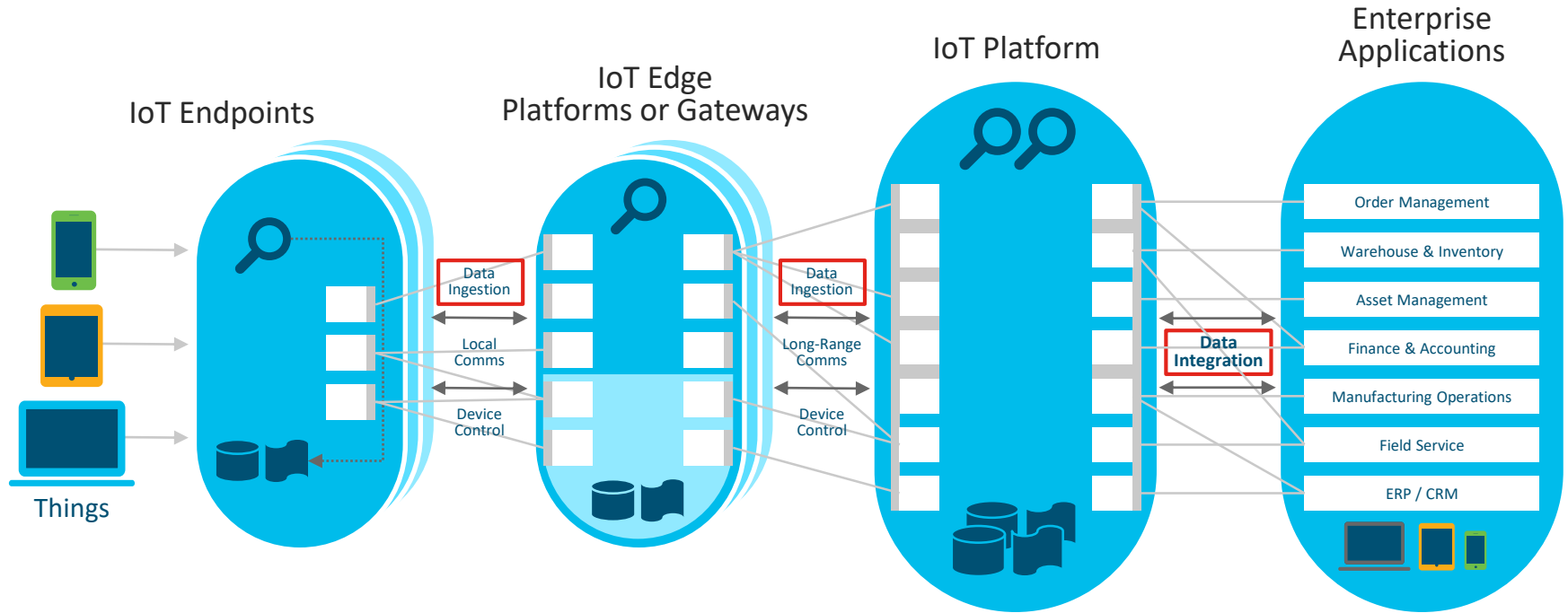


Reduced Risk



Reduced Downtime

工業物聯網之旅 (完全分佈式)

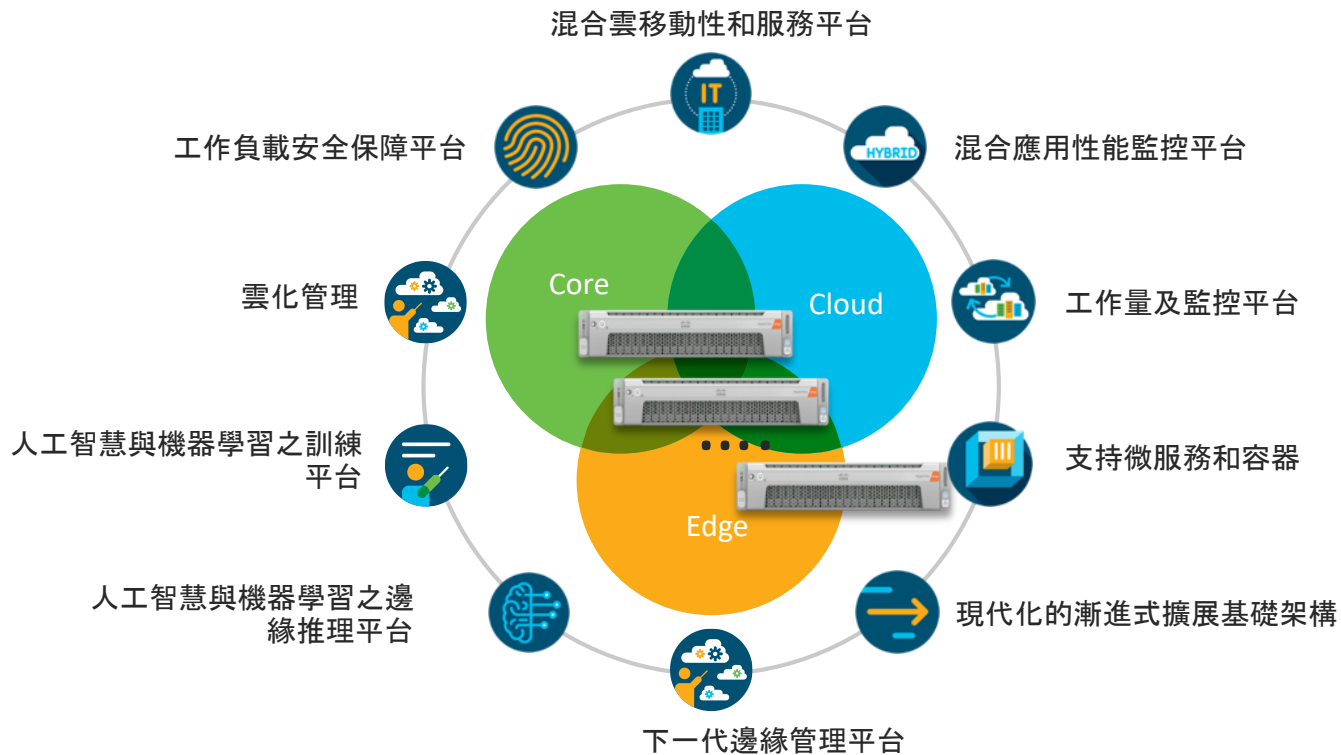


In 80% of cases, 50% of the budget is for Integration

Required a Cross-Domain Innovated Infrastructure

思科超融合平台 – HyperFlex (2 → 64)

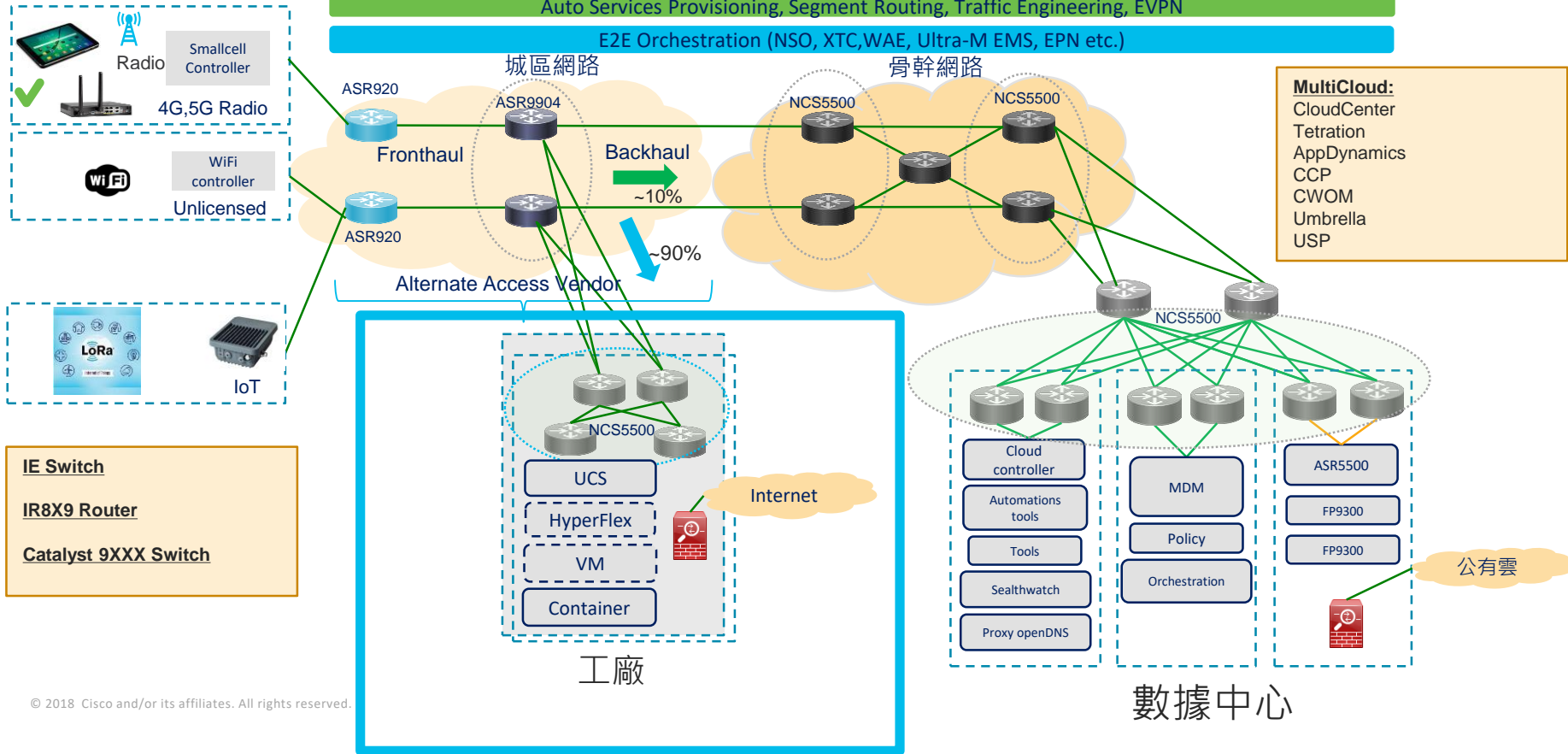
絕對分散的虛擬化架框



端到端分佈式虛擬化架構

Auto Services Provisioning, Segment Routing, Traffic Engineering, EVPN

E2E Orchestration (NSO, XTC, WAE, Ultra-M EMS, EPN etc.)



- IE Switch**
- IR8X9 Router**
- Catalyst 9XXX Switch**

AI/ML 數據分析與人工智慧



WHAT IS IT

Harness the power of AI/ML to quickly solve assembly machines production and quality issues

CHALLENGE

Capture production data in realtime to see opportunities to cycle down machines or adjust supply chain

CRITICAL NEEDS

- **Cloud to Edge Solutions with Multi-tiers Analytics**
- Limited access to data
- Factory floor machine downtimes

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Fog



Container & KubeFlow



AI/ML Platform

BUSINESS OUTCOMES

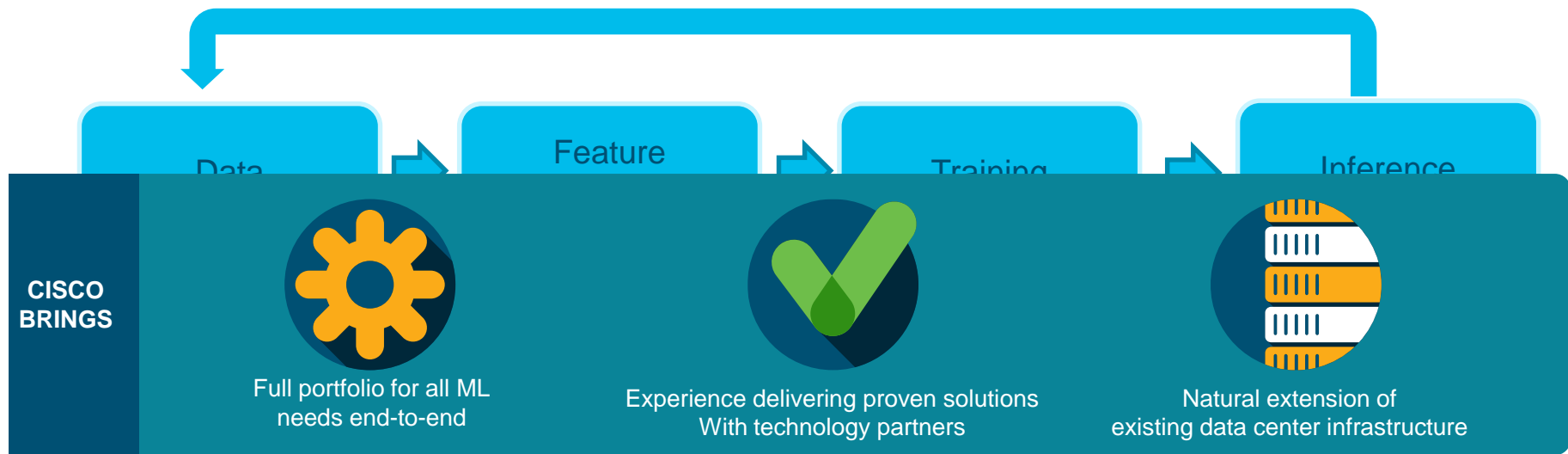


OEE Improvement

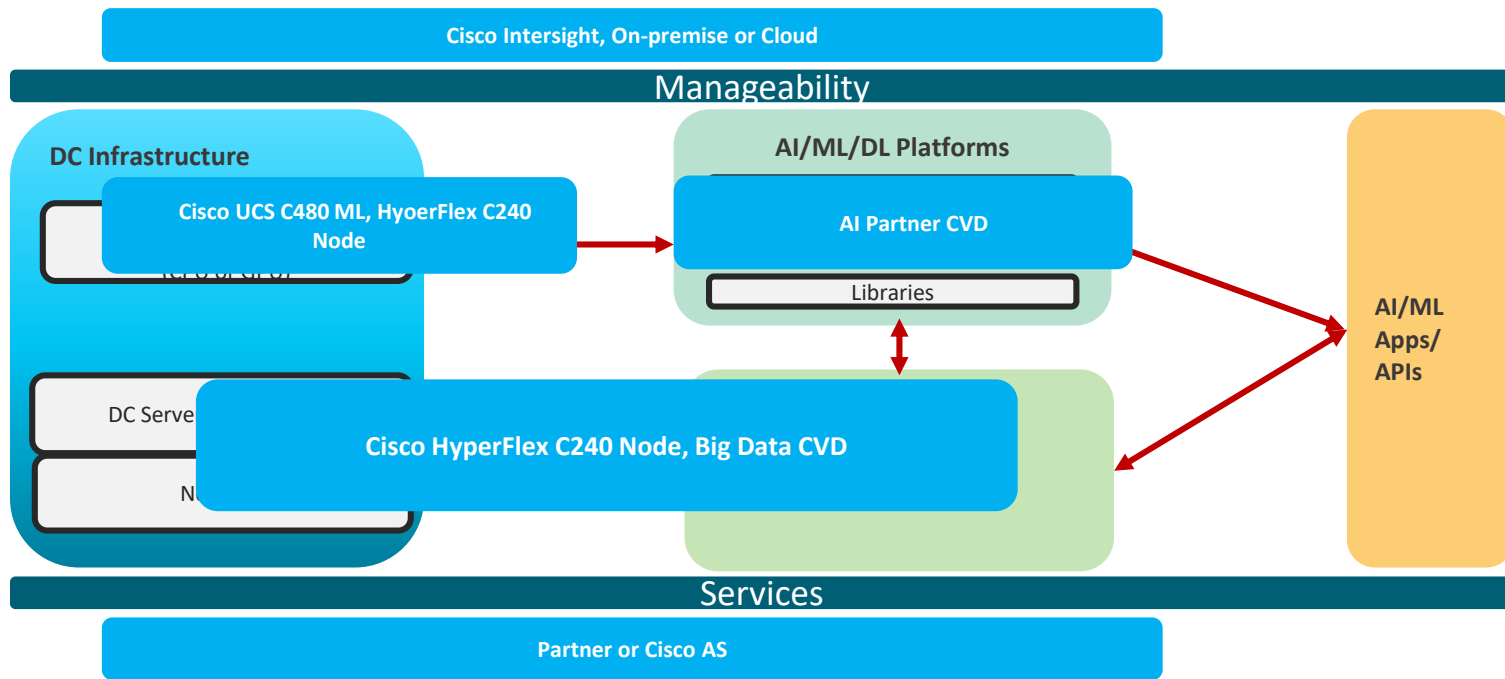


Reduced Downtime

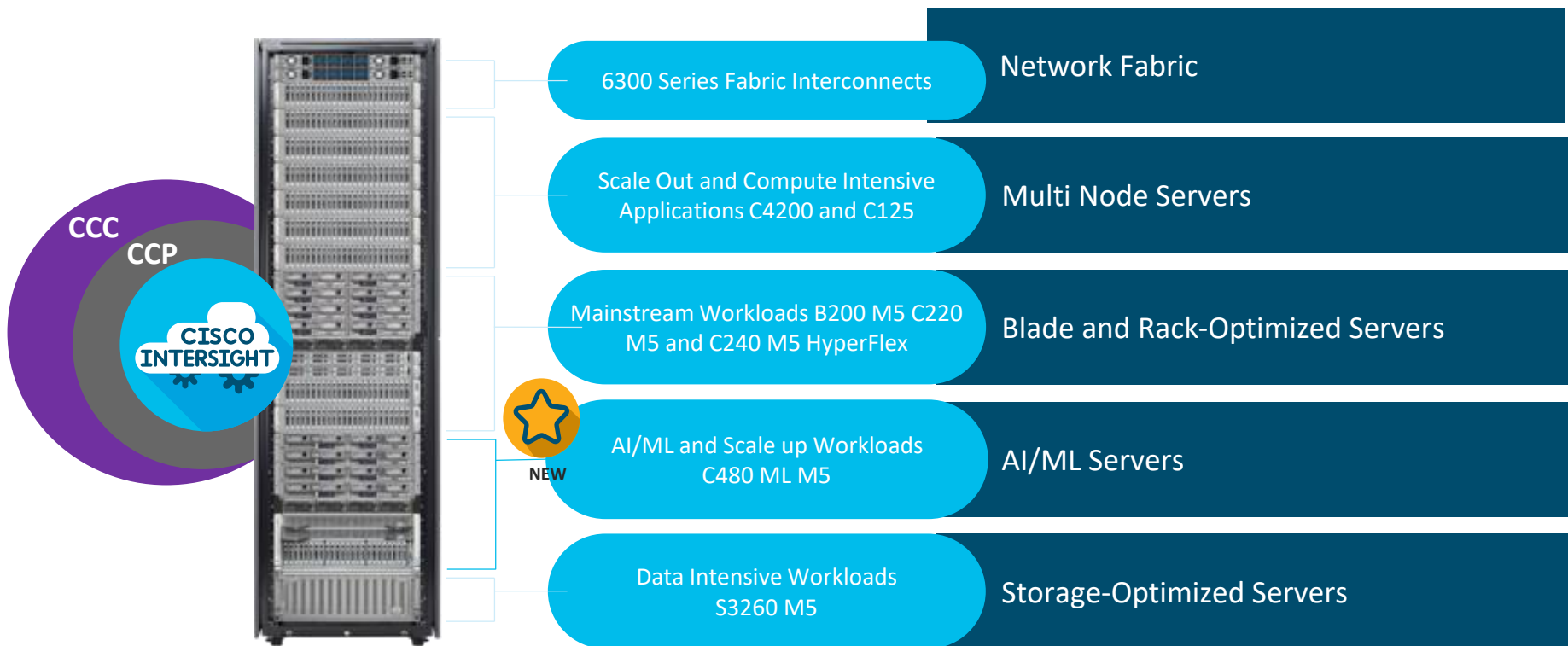
思科的 AI / ML 方法



思科人工智慧解決方案的建議



搭配好的示例：多雲世界中的 AI 架構



Cloud Service eXchange

雲服務交換



WHAT IS IT

Platform for enabling data sharing and process optimization across Upstream/DownStream to maximize efficiency and quality

CHALLENGE

Globalization increases Upstream/Downstream dependency. Optimization of is required to meet customer delivery, customization needs.

“...any effort by a plant manager to fix a technical problem in one plant has the potential to make things worse... So most of our focus is in trying to make the total supply chain work.”
– Tom Linebarger –CEO Cummins

CRITICAL NEEDS

- **B2B2C Portal**
- Single platform for both process and performance metrics
- Exposes excesses/shortages across the supply chain network
- Collaboration & tracking movement of inventory across nodes

CISCO PORTFOLIO

Cisco Multi-Cloud Service Exchange Platform

BUSINESS OUTCOMES



Improved
Inventory



NPI
Improvement



Reduced
Downtime

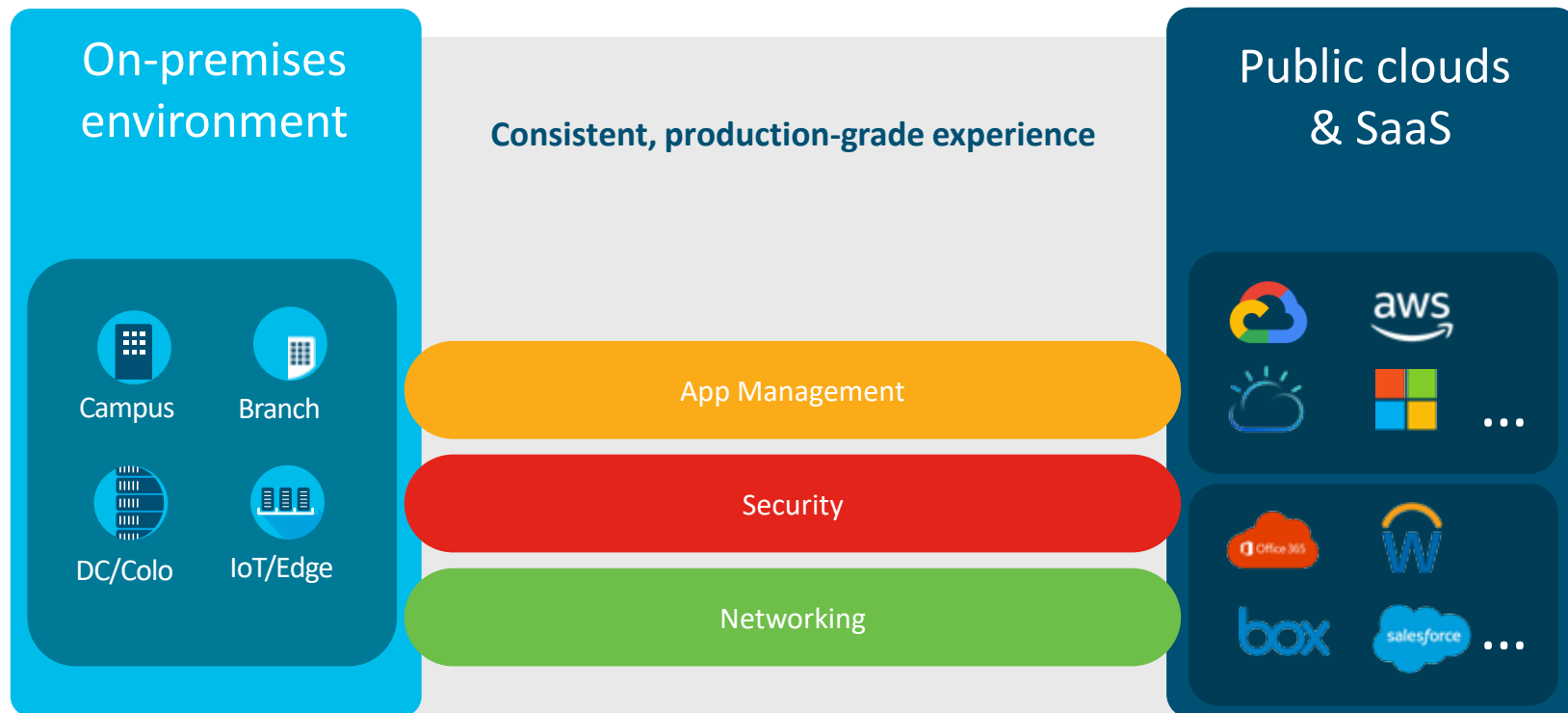


Reduced
Energy Use

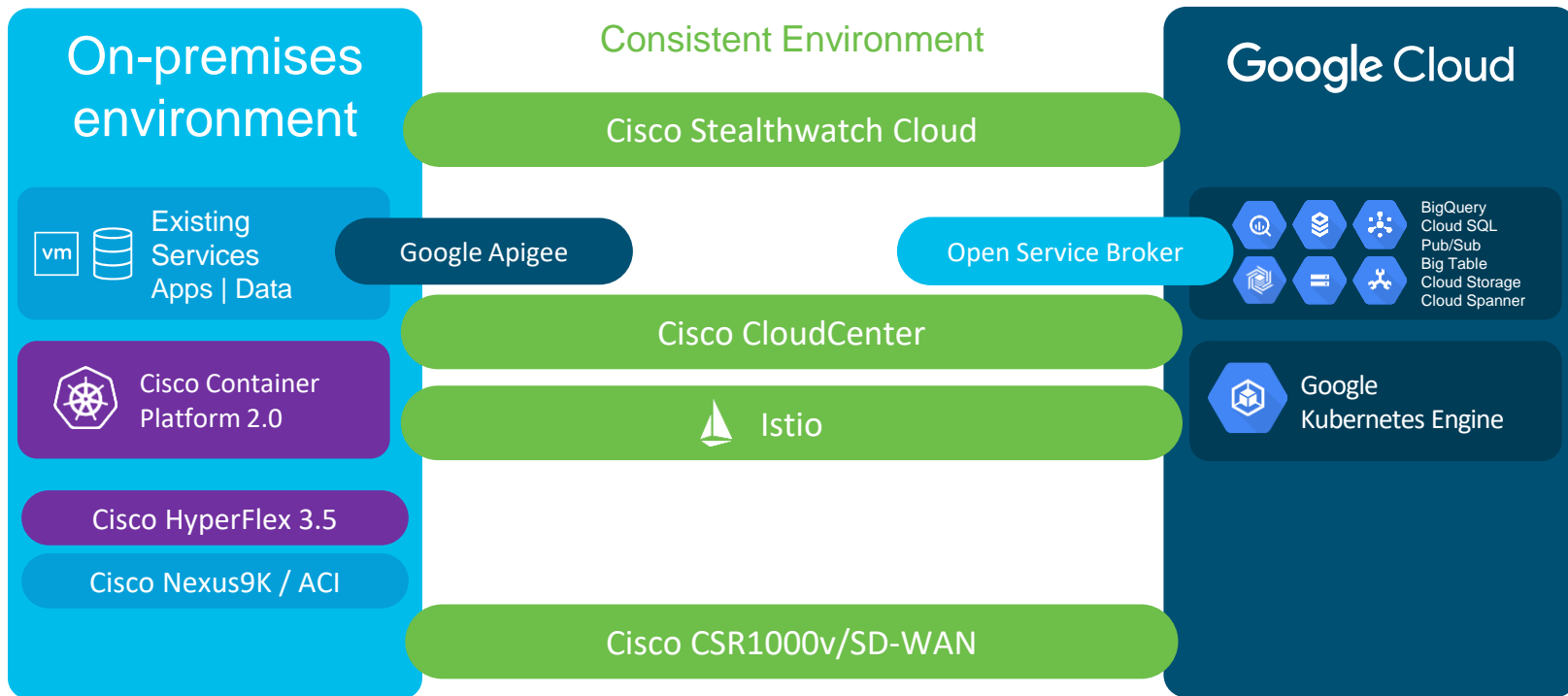


Reduced
Defects

思科雲服務交換的達成方法



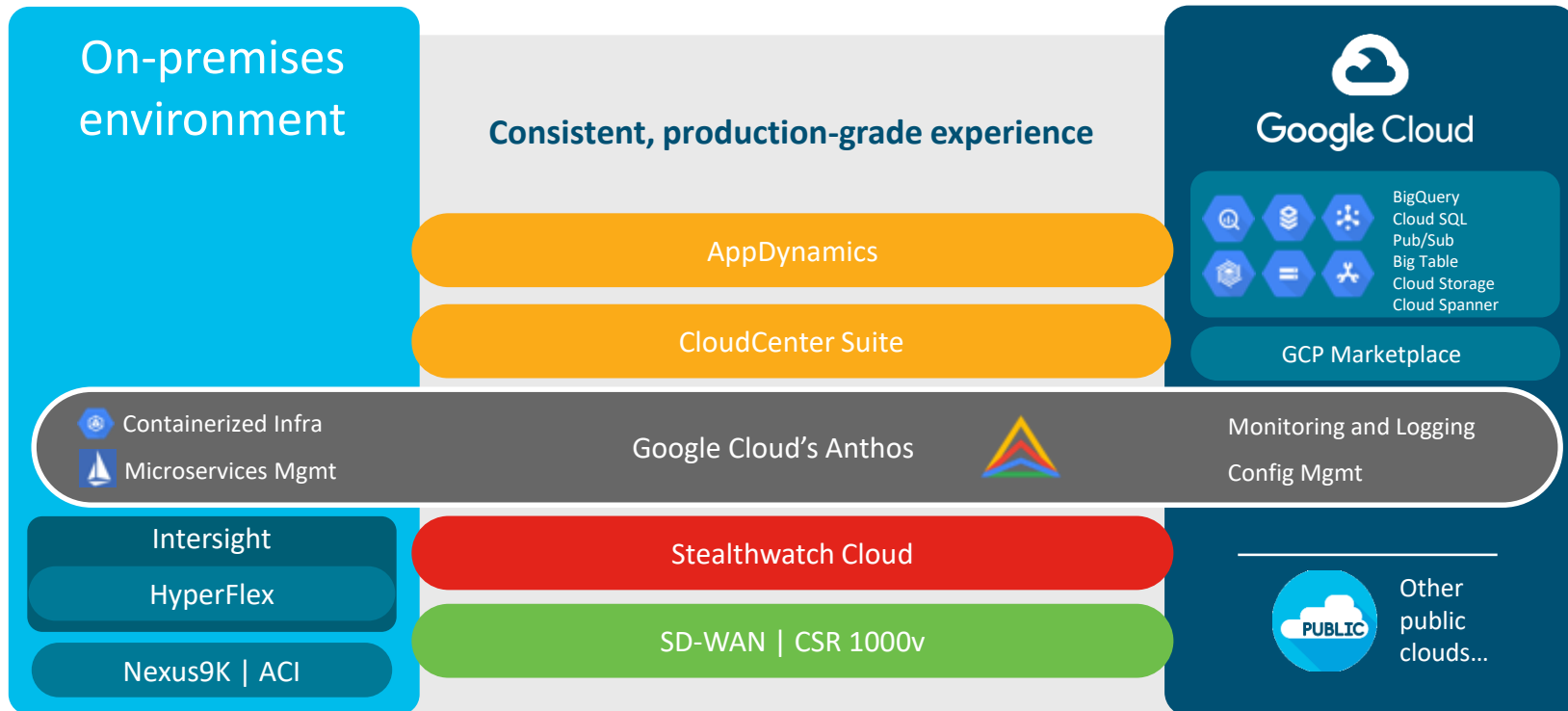
基於 HyperFlex 的 Cisco-Google 混合雲



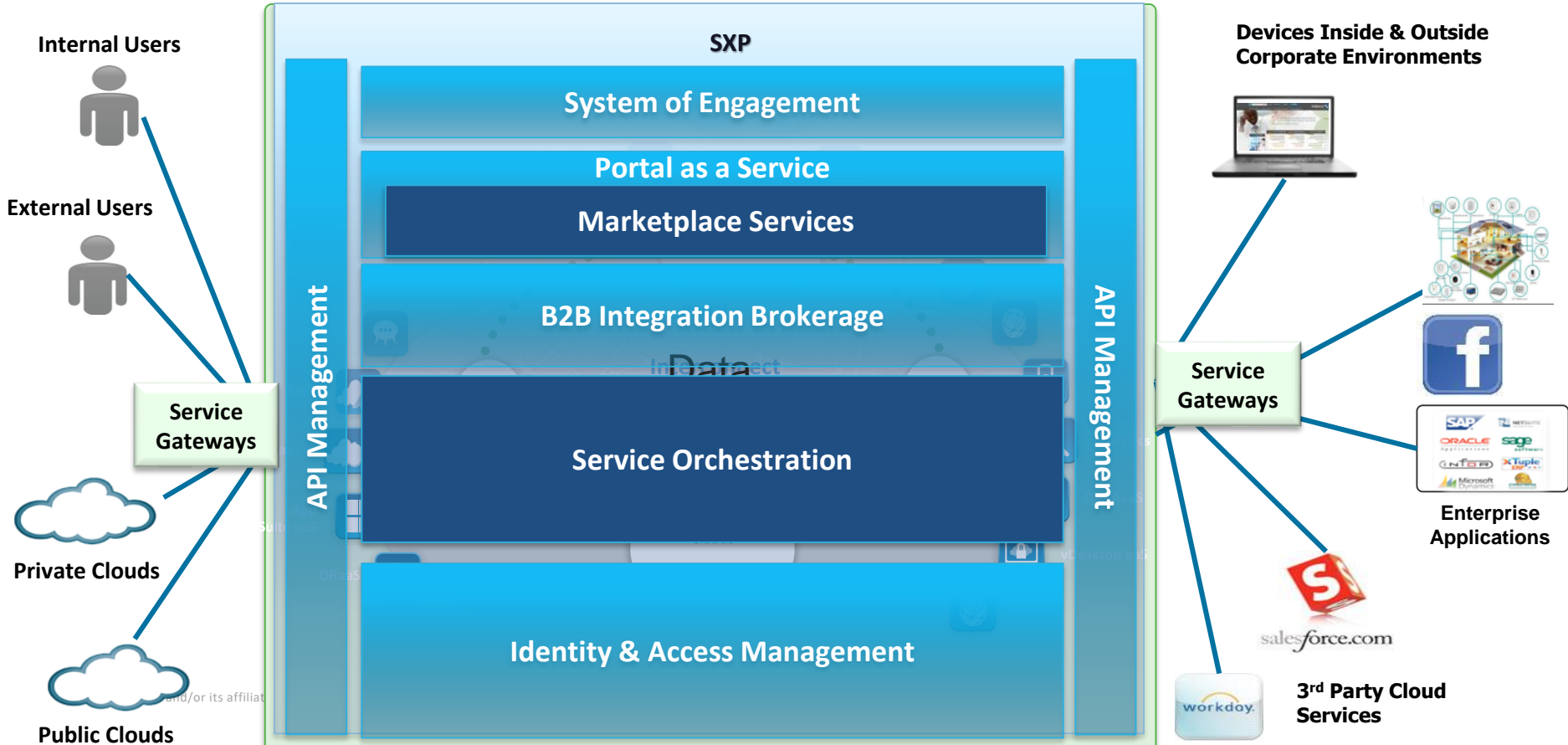
基於 HyperFlex 的 Cisco-AWS 混合雲



基於 HyperFlex 的 Google Anthos 混合雲



SXP – An B2B2C Portal



Collaboration 協作



WHAT IS IT

Video, Voice and Digital Signage Solutions that Enable Business Collaboration

CHALLENGE

Experts in remote locations and need for design and engineering collaboration.
Visibility to key metrics on the plant floor

CRITICAL NEEDS

- **Remote Expert Access**
- Real-time visibility to plant metrics
- Cost effective voice communications

CISCO PORTFOLIO

- Cisco IP Video
- Librestream Virtual Collaboration
- Rugged VOIP Phone Systems
- Digital Signage
- Webex



BUSINESS OUTCOMES



OEE
Improvement



Reduced
Downtime

工業級協作平台

Cisco Instant Connect



On-Premise Push-To-Talk for the Connected Factory

- “Always on” mobile communications
- Wireless, ruggedized IP Phones
- Wireless access points and controller
- Android Smartphones
- Leverage Connected Factory Wifi

Connected Factory Benefits



Reduce operational costs while improving communications and OEE response

- No recurring monthly service fees
- Convert rising cellular OPEX to CAPEX
- Connect staff with unified devices
- Virtual on-site services give fast response and control


Connected Factory ROI

Size of Business	Group/Individual PTT Users	Estimated ROI vs. 2-5 year typical contract costs
Small	10 to 25	2 years
Medium	26 to 100	1 Year
Large	100 or more	6 months


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工業 4.0 的九大支柱

Additive Manufacturing 


 Connected Assets




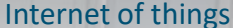
 Systems Integration

 End-to-End Cyber Security

 Autonomous Robots

AGV 

Co-Botics 

 Big data
 Digital twin
 Cloud computing
 Internet of things

工業 4.0 – 思科和九大支柱

Big Data

組織正在或將要創建大量未被利用的數據。該數據可用於為業務改進和增長釋放價值。

示例: 在 Lordan 部署了 Cisco Kinetic, 以使用本地化數據幫助提高 OEE 性能。

Augmented Reality

向工作人員提供其他可視數據, 以幫助改進流程和產品。一個例子是使用已連接的眼鏡, 以幫助操作員正確地安裝組件。將虛擬現實提升到一個新的水平, 它可以測試人體工程學之類的東西而無需建立實體連接。

Cisco Webex Teams 與 RealWear 和客戶一起在遠程專家場景中完成 AR 解決方案。

Simulation/Digital Twin

在虛擬世界中討論新想法可能比構建物理原型更具成本效益。此處的一個示例是在 CAD 系統上模擬生產線/流程, 以在實時部署之前進行測試。

示例: Cisco UCS 與鹿特丹港通過創建數字雙胞胎來改善港口運營。

Internet of Things

互聯網連接設備的快速增長帶來待開發的新數據。例如, 部署傳感器以監測資產狀況或能源使用情況。

示例: 帶有 Mazak 的思科工業交換機提供資產狀態監控, 性能提高 17%。

工業 4.0 – 思科和九大支柱

Cloud Computing

通常使用第三方託管服務來降低成本和複雜性，同時提供靈活性和可擴展性。這裡的一個示例可能是將雲計算服務用於定期測試工作流，而不是構建內部服務器基礎結構。

示例：思科 UCS 與一家光學設備製造商合作，以安全地從遠程機器捕獲數據並將其傳輸到基於雲的分析引擎。

Cyber Security

所有這些新的互連系統都必須得到充分保護，以防止不必要的入侵。這可能包括增強的防火牆，惡意軟件檢測和網路切分。

示例：為 SugarCreek 開發和部署了一個端到端的思科安全體系結構。

Systems integration

更好地連接系統和硬件，以共同推動價值增長。思科互聯製造基礎架構和 CPwE (思科驗證設計)

Additive Manufacturing

使用 3D 打印機可以使組件更快，更輕且更便宜。增材製造還可以用於維護和維修業務，在該業務中，替換零件可以在本地製造，而不是從源頭運送。

示例：思科 IT/OTaaS 架構可以提供客製化的服務。

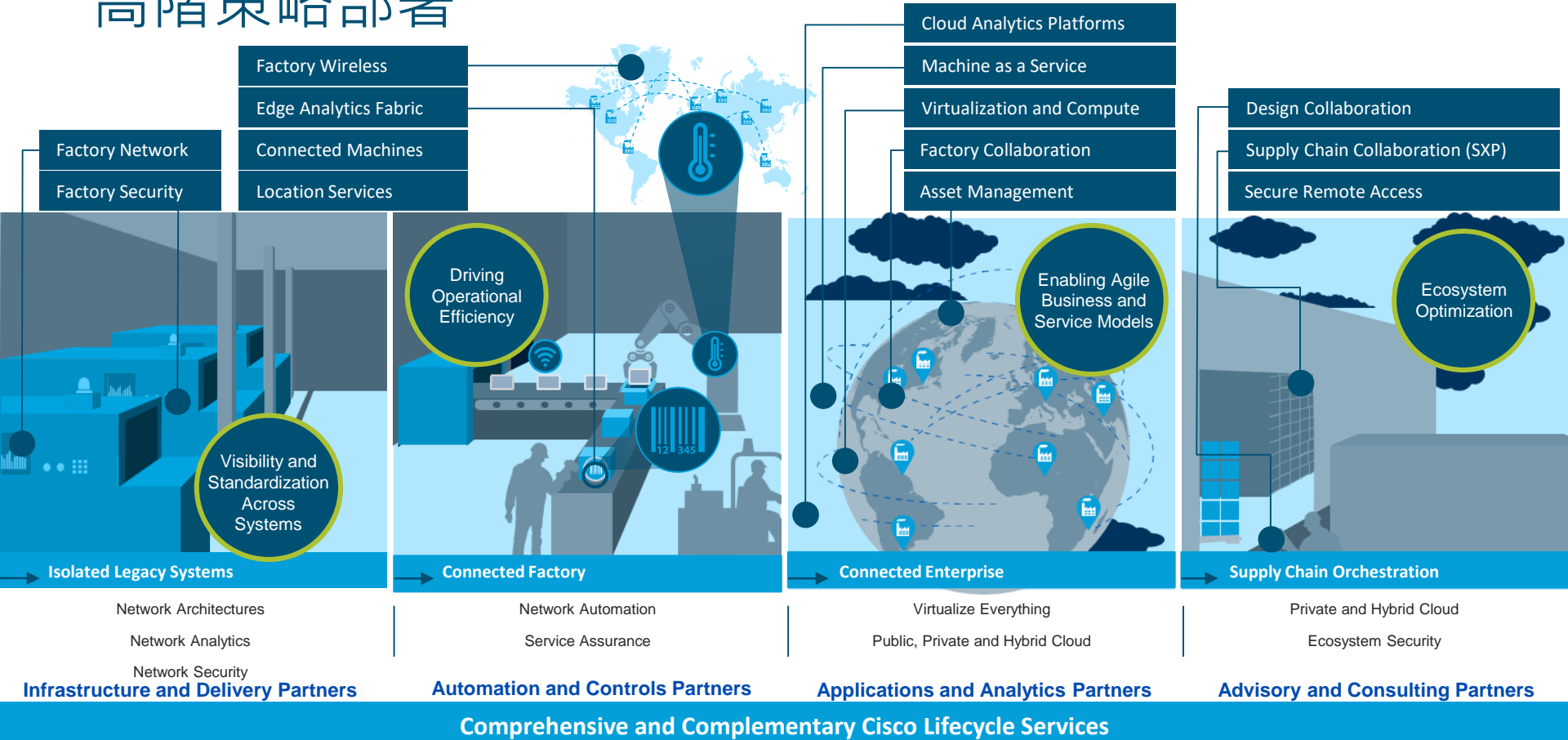
工業 4.0 – 思科和九大支柱

Autonomous Systems

諸如機器人技術和人工智能之類的技術已經發展到這樣一個階段，即系統可以根據任務進行獨立操作而無需頻繁的人為干預。這可以是製造機器本身，也可以是工廠內的交付平台，例如工廠內的自動駕駛載台。

示例：在 Cutter & Buck 部署 Cisco 網路基礎架構以支持機器人縫紉機。

高階策略部署



思科工業物聯網網路產品組合

Industrial Switching



IE 1K,2K,3K,4K,5K, CGS

IoT Gateways



819-MNA, IR807, IR809, IR829

Industrial Routing



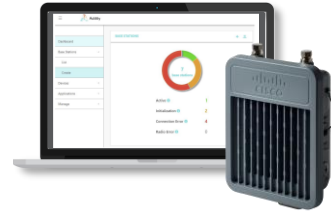
ASR 902U/903U/920U,
CGR 1000, CGR 2000

Cisco Resilient Mesh



IR500, DevNet

Low Power Wide Area Wireless



LoRaWAN
IXM Gateway

Industrial Wireless



AP1552, IW3702

Industrial Security



ISA 3000

Embedded IoT



ESS, ESR

Edge Computing

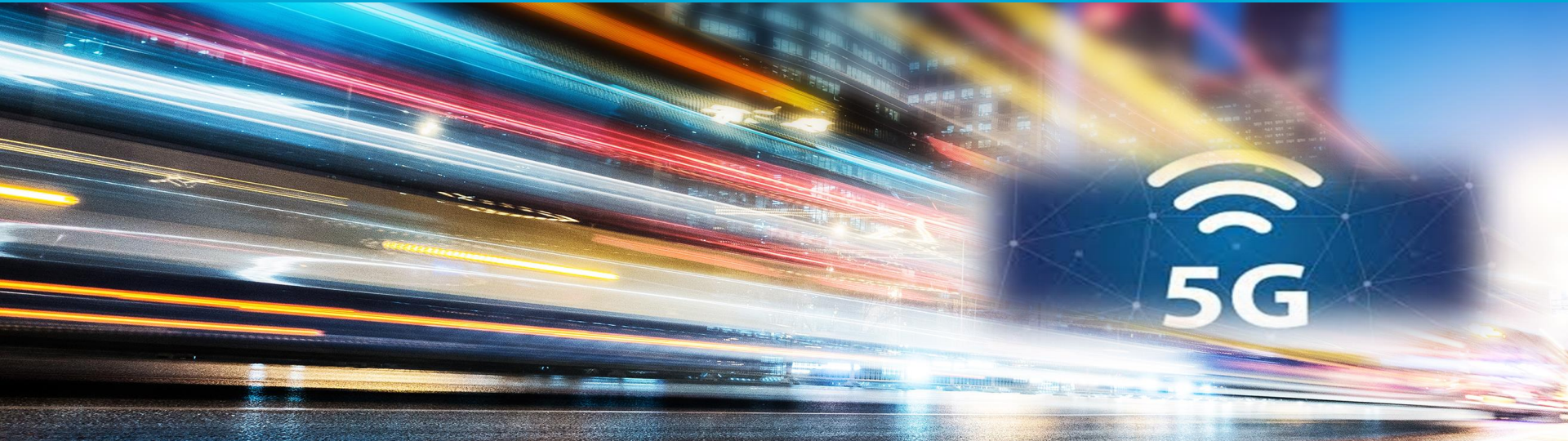


IOx
IC 3000

Management & Automation



Field Network Director
Industrial Network Director



Thanks



